

Net Sales Report for Books from 2013-10-23 to 2014-10-23.

| <u>SKU</u> | <u>Title</u> | <u>Gross Sales</u> | <u>Credits</u> | <u>Net Sales</u> | <u>Net Cost</u> |
|------------|---|--------------------|----------------|------------------|-----------------|
| 106 | Art: Basic for Young Children | \$10.00 | | \$10.00 | \$4.14 |
| 118 | Teaching the NAEYC Code of Ethical Conduct: Activity Sourcebook | \$90.00 | | \$90.00 | \$14.60 |
| 121 | Developmental Screening in Early Childhood: A Guide (5th ed.) | \$36.00 | | \$36.00 | \$7.77 |
| 155 | K Today: Teaching and Learning in the Kindergarten Year | \$21.00 | | \$21.00 | \$2.61 |
| 159 | Make Way For Literacy: Teaching the Way Young Children Learn | \$20.00 | | \$20.00 | \$1.87 |
| 160 | Young Children and Picture Books (2nd ed.) | \$40.00 | | \$40.00 | \$8.92 |
| 174 | The Living Classroom: Writing, Reading, and Beyond | \$11.00 | -\$11.00 | \$0.00 | |
| 180 | From Play to Practice: Connecting Teachers' Play to Children's Learning | \$28.00 | | \$28.00 | \$1.19 |
| 207 | Emergent Curriculum | \$14.00 | | \$14.00 | \$3.91 |
| 222 | Class Meetings: Young Children Solving Problems Together | \$145.00 | | \$145.00 | \$68.44 |
| 244 | Young Investigators: The Project Approach in the Early Years (2nd ed.) | \$26.00 | | \$26.00 | \$2.05 |
| 254 | Anti-Bias Education for | \$70.00 | | \$70.00 | \$2.84 |

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| 258 | Foundations for and | \$35.00 | | \$35.00 | \$22.17 |
| 264 | Reading Standards: On Beyond Early Childhood: Quality Childhood: National Reading Research Development and Competency Come and Play: Sensory-Integration Strategies for Children with Play Challenges | \$29.00 | | \$29.00 | \$7.73 |
| 266 | Preventing Childhood Obesity in Early Care and Education Programs | \$30.00 | | \$30.00 | \$14.98 |
| 274 | Teaching Children to Write: Constructing Meaning and Mastering Mechanics | \$525.00 | | \$525.00 | \$262.20 |
| 278 | Spotlight on Young Children and Families | \$56.00 | | \$56.00 | \$31.14 |
| 288 | Spotlight on Young Children and Nature | \$48.00 | | \$48.00 | \$9.66 |
| 294 | Family-Friendly Communication for Early Childhood Programs | \$16.00 | | \$16.00 | \$0.74 |
| 330 | Don't Leave the Story in the Book: Using Literature to Guide Inquiry in Early Childhood Classrooms | \$221.00 | | \$221.00 | \$48.79 |
| 331 | Twelve Best Practices for Early Childhood: Integrating Reggio and Other Inspired Approaches | \$90.00 | -\$30.00 | \$60.00 | \$35.94 |
| 334 | The Early Childhood Coaching Handbook | \$64.00 | | \$64.00 | \$38.34 |
| 335 | | \$280.00 | -\$35.00 | \$245.00 | \$155.19 |

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| 355 | Play, Projects and | \$174.00 | | \$174.00 | \$102.84 |
| 366 | Basics of Standards: Dual Language Children's Sense of Wonder and Joy in Learning | \$200.00 | | \$200.00 | \$12.20 |
| 368 | Ethics and the Early Childhood Educator: Using the NAEYC Code (2nd ed.) | \$20.00 | | \$20.00 | |
| 701 | The Early Care and Education Teaching Workforce at the Fulcrum: An Agenda for Reform | \$32.00 | | \$32.00 | \$20.77 |
| 702 | Finding Our Way: The Future of American Early Care and Education | \$560.00 | -\$120.00 | \$440.00 | \$263.67 |
| 709 | So Much More than the ABCs: The Early Phases of Reading and Writing | \$28.00 | | \$28.00 | \$1.36 |
| 722 | A Parent's Guide to Preschool | \$9.00 | | \$9.00 | \$4.89 |
| 755 | I Belong: Active Learning for Children with Special Needs | \$442.00 | | \$442.00 | \$124.56 |
| 766 | Building Structures With Young Children Trainer's Guide | \$245.00 | | \$245.00 | \$122.36 |
| 769 | Make Early Learning Standards Come Alive: Connecting Your Practice and Curriculum to State Guidelines | \$25.00 | | \$25.00 | \$2.06 |

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|------|---|------------|-----------|------------|------------|
| 774 | Exploring Water with | \$385.00 | | \$385.00 | \$192.28 |
| 777 | Exploring Water with | \$26.00 | | \$26.00 | \$11.68 |
| 788 | Training #039;s Guide Guiding Children's Behavior: Developmental Discipline in the Classroom | \$23.00 | | \$23.00 | \$7.98 |
| 799 | Essential Touch: Meeting the Needs of Young Children | \$12.00 | | \$12.00 | \$2.99 |
| 2004 | From Parents to Partners: Building a Family-Centered Early Childhood Program | \$30.00 | | \$30.00 | \$2.00 |
| 2009 | Social and Emotional Development: Connecting Science and Practice in Early Childhood Settings | \$25.00 | | \$25.00 | \$0.85 |
| 2011 | Diversity in Early Care and Education: Honoring Differences (5th ed.) | \$43.00 | -\$43.00 | \$0.00 | |
| 3754 | Developmentally Appropriate Practice (3rd ed.) and Basics of DAP Bundle | \$100.00 | -\$50.00 | \$50.00 | |
| 7202 | Ready or Not: Leadership Choices in Early Care and Education | \$46.00 | | \$46.00 | \$24.40 |
| | Total | \$4,330.00 | -\$289.00 | \$4,041.00 | \$1,642.11 |